

# CAPABILITIES STATEMENT



## CERTIFICATIONS



**NAICS :** 541611, 541511, 541512, 541513, 541519, 541618, 541690

## CORPORATE OVERVIEW

- PCI Professional Services (PCI-PS) is a tribally-owned certified SBA 8(a) Small Disadvantaged Business providing technical and professional services across U.S. Federal Agencies and the Department of Defense.
- Our professionals have spent decades providing quality support to multiple customers to help further their mission. We have provided expertise in consultancy areas such as organizational design, change management, business optimization and program management. We have also provided mission support in areas such as acquisition/contract management, compliance support, and full the full HR support spectrum.
- PCI-PS constantly strives to manage our business efficiently and effectively so that we can pass cost savings on to our clients and deliver the best overall value. We are especially proud of our contract start-up skills and have a proven transition process that allows for immediate performance accountability coupled with onboarding key personnel to ensure customer support continuity and long-term satisfaction. Our people are our most important asset and we invest heavily in recruiting and retaining industry-leading talent.

## KEY BUSINESS AREAS



### Strategic Management & Advisory Services

- Acquisition & Contract Management
- Strategic Planning & Execution
- Stakeholder Engagement & Communications
- Risk Management



### Operational Excellence Support Services

- Business Process Optimization
- Change Management & Organizational Development
- Performance Management
- Quality Assurance & Compliance
- Project & Program Management



### Public Sector & Health Consulting

- Policy Development & Implementation
- Health Strategy & Systems Modernization
- Legislative & Compliance Support
- Healthcare Analytics



### Financial Services

- Credit Analysis & Underwriting
- Financial Modeling & Advisory
- Financial Planning & Reporting
- Government Lending Expertise



### Data Analytics & Insight Support

- Advanced Analytics & Visualization
- Business Intelligence Solutions
- Predictive Modeling
- Data Strategy & Governance



### Human Capital & Administrative Support

- Talent Management & Technical Staffing
- Executive & Administrative Services
- Workforce Planning and Optimization
- Employee Engagement Support



### Technology Solutions

- Enterprise IT & Cybersecurity
- Custom Software Development
- Systems Integration & Support
- Cloud & Infrastructure Services

**CAGE CODE:**  
**9R3H7**  
**UEID: H2E1BYV9D1J9**



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# BENEFITS OF TRIBAL 8(a) SOLE SOURCING

FEATURE	BENEFIT
<b>TRIBALLY-OWNED SUPER 8(a)</b>	<ul style="list-style-type: none"> <li>• Can receive non-competitive sole source awards up to \$100M DoD</li> <li>• Can receive non-competitive sole source awards up to \$25M at FedCiv Agencies (non-DoD)</li> <li>• Sole source awards above \$100M / \$25M possible with J&amp;A</li> <li>• Tribal 8(a) awards are not protestable per 13 CFR 124.517(a)</li> </ul>
<b>DIRECT NEGOTIATIONS</b>	<ul style="list-style-type: none"> <li>• Reduced risk and ambiguities</li> <li>• Best value pricing</li> <li>• Full understanding of costs and staffing</li> </ul>
<b>STREAMLINED PROCUREMENT</b>	<ul style="list-style-type: none"> <li>• Reduced acquisition cycle-days not months</li> <li>• Supports mission readiness</li> </ul>
<b>SAVINGS</b>	<ul style="list-style-type: none"> <li>• Lowered administrative costs</li> <li>• High-Level SOW and LOE</li> </ul>
<b>SMALL BUSINESS GOALS</b>	<ul style="list-style-type: none"> <li>• SBA credit for small business promotion</li> </ul>
<b>QUALIFIED CONTRACTOR</b>	<ul style="list-style-type: none"> <li>• Contractor qualifications are known</li> </ul>
<b>POARCH CREEK INDIANS</b>	<ul style="list-style-type: none"> <li>• Substantial financial resources</li> <li>• Proven performance record</li> </ul>
<b>CATEGORY MANAGEMENT CREDIT</b>	<ul style="list-style-type: none"> <li>• Receive Tier 2 "Spend Under Management" (SUM) Credit (OMB Memo M-22-03 Dec 2, 2021)</li> </ul>

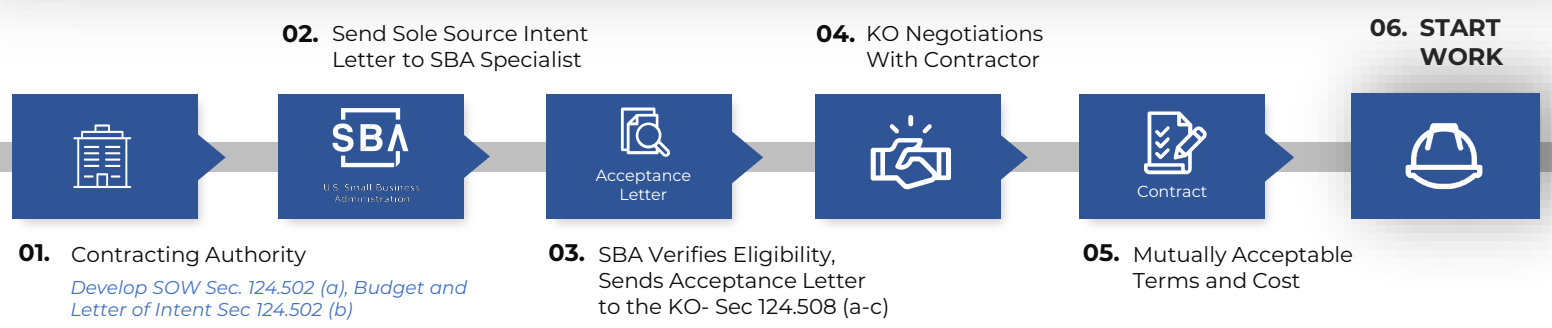
## CLIENTS SUPPORTED

## WHY CHOOSE US



- 01 DEEP INDUSTRY EXPERIENCE**  
 Coupled with our reputable and decades worth of experienced staff, tested and proven tailored solutions, and vast understanding of agency missions, we deploy the best resolutions to the government's most complex problems. We bring efficiency and integrity to everything we do.
- 02 RAPID VALUE CREATION**  
 We are especially proud of our ability to quickly enhance organizational performance and deliver high-quality products, ensuring short-term and long-term customer satisfaction. Our effective contract start-up skills, proven transition processes, and proficient onboarding of key personnel and continual customer support guarantees our impactful added value.
- 03 CULTURE**  
 Our people are our most important asset. We invest heavily in recruiting and retaining industry-leading talent and ensure our people are current in industry practices and certifications.

## TRIBAL 8(a) SOLE SOURCE PROCESS



**01. Contracting Authority**  
 Develop SOW Sec. 124.502 (a), Budget and Letter of Intent Sec 124.502 (b)

**02. Send Sole Source Intent Letter to SBA Specialist**

**03. SBA Verifies Eligibility, Sends Acceptance Letter to the KO- Sec 124.508 (a-c)**

**04. KO Negotiations With Contractor**

**05. Mutually Acceptable Terms and Cost**

**06. START WORK**

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